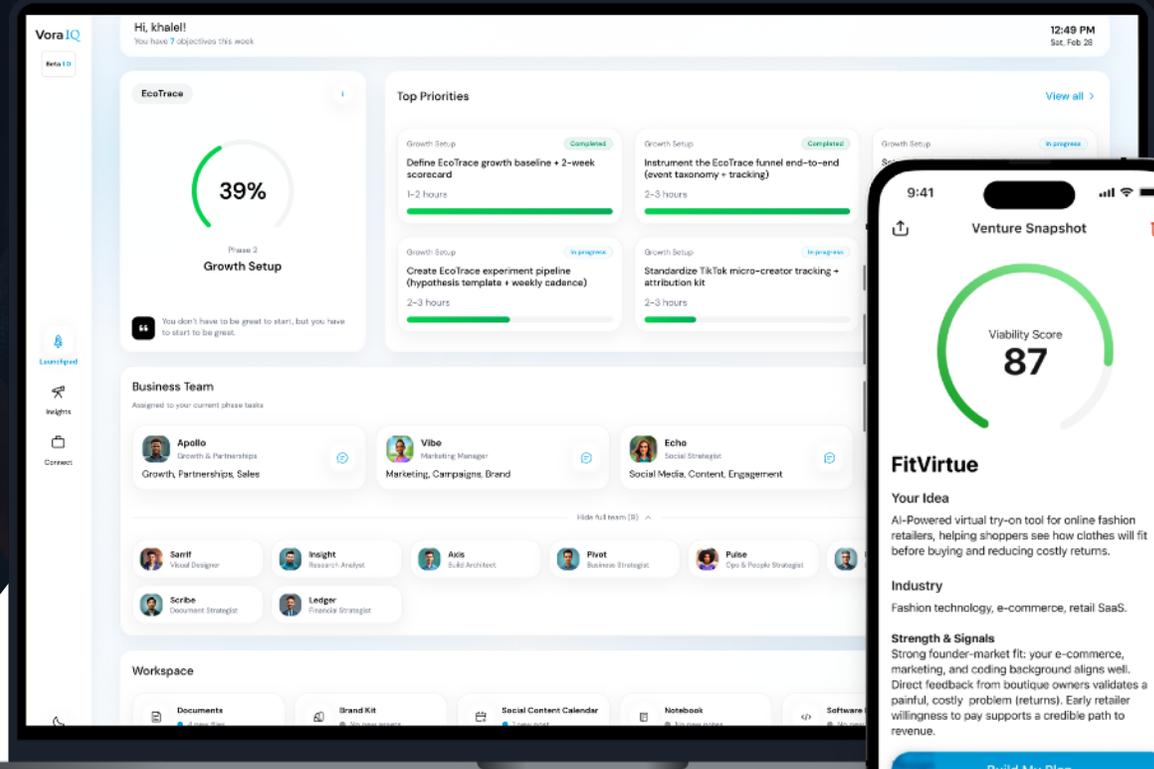




Vora IQ

The AI-Native StartupOS

One system to validate, plan, and execute — replacing the fragmented tools that let 90% of startups fail.



The System Is Broken, Not The Founders

Every year, 5.5 million new businesses launch in the U.S. alone. 90% will fail.

Not because ideas are bad. Not because founders lack ambition.

They fail because the support system is fragmented, mistimed, and built for a pre-AI world. AI made information abundant — but it didn't solve the real problem: making the right decisions, in the right order, at the right time.

More Information. Less Clarity. No Execution Path.

Today: Fragmented.
Disconnected. Manual.



VS



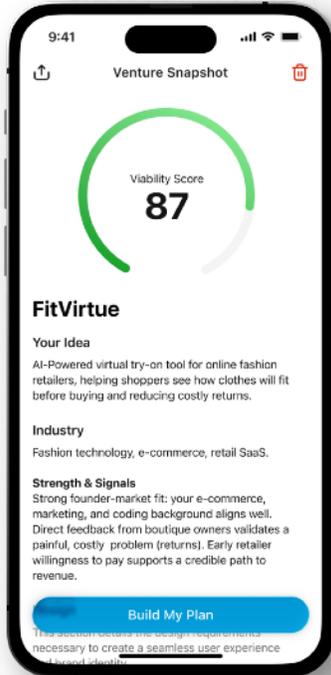
One System. Idea to execution

One System. Idea to Execution.

Vora IQ is an AI-Native operating system that guides founders through every stage of building a business.

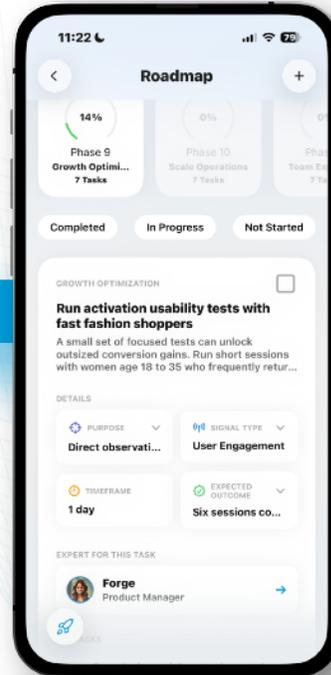
Validate

Prove viability early



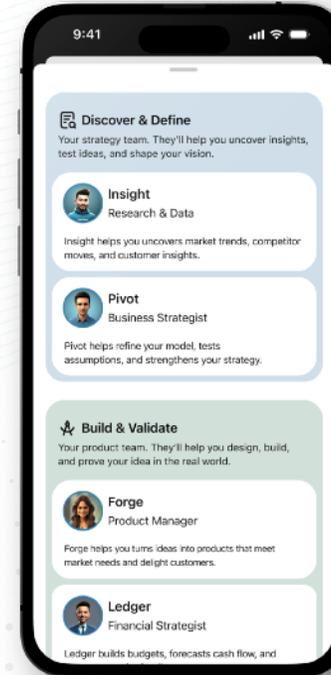
Plan

A clear, sequenced roadmap



Execute

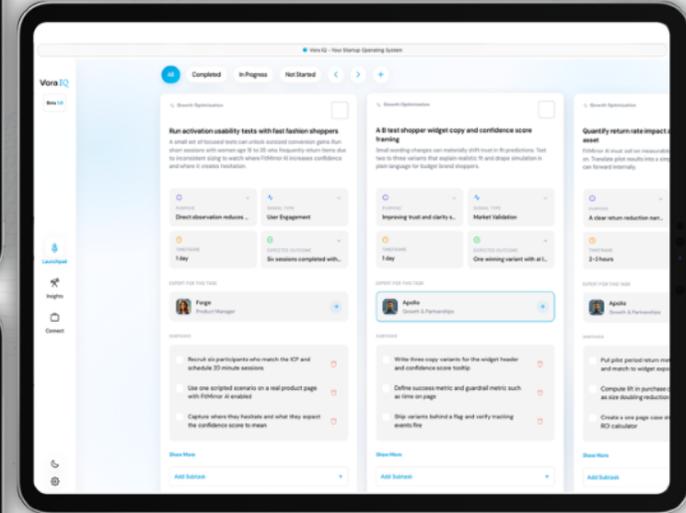
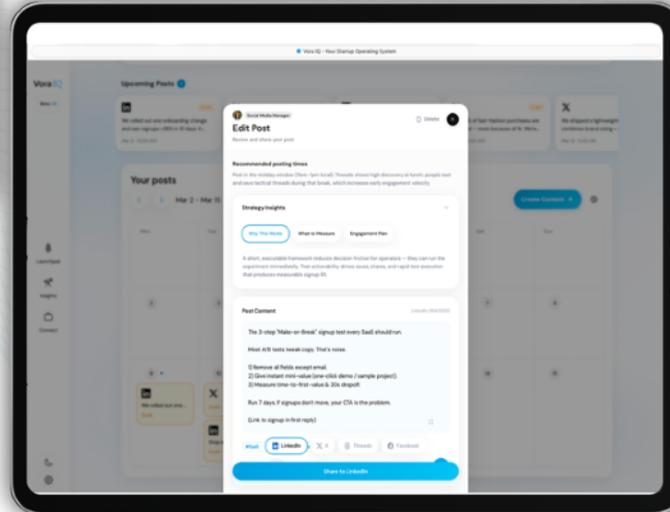
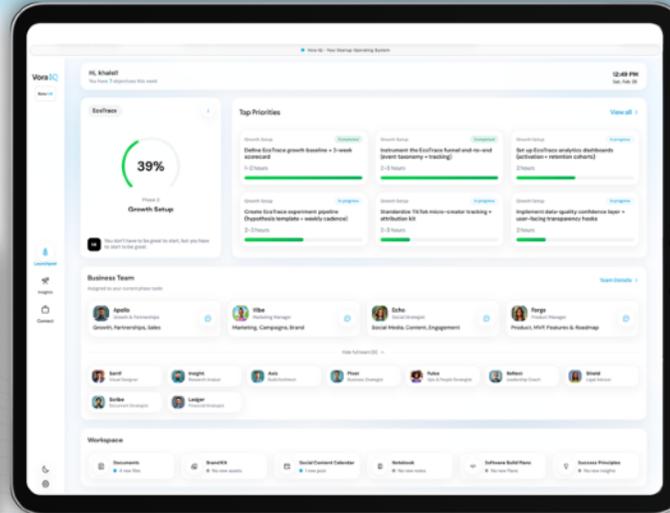
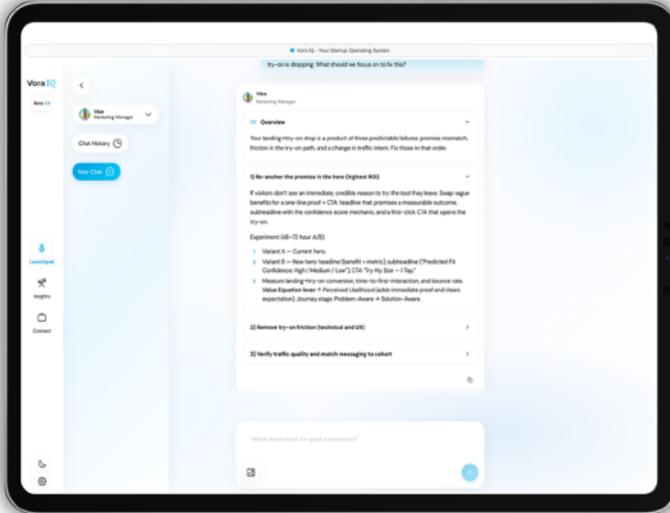
AI Business Agents that drive execution



Not another chatbot. A system that knows what you need, when you need it.

Your AI Business Team in Action

13 agents. One shared context. Zero re-explaining



A Perfect Storm for Founder Infrastructure

Three forces converging to create the largest opportunity in startup support history.



5M+

New business applications Per **year since 2020** (4-year sustained surge, 2x pre-pandemic)

U.S. Census Bureau



35%

Solo-founded businesses, only 17% get VC (they need tools, not investors)

Carta 2025 Founder Report



\$0.84

1,000x cost drop in AI since 2023, \$0.84/user at 94% margins

Epoch AI 2025, Internal

The cost to build AI agents dropped 90% in 18 months. The number of solo founders is at an all-time high. The infrastructure to support them hasn't evolved since the accelerator model of 2005.

How Vora IQ compares to what founders use today

Comparison matrix

Capability	ChatGPT / Claude	Sintra	Accelerators (YC)	Vora IQ
Viability scoring before build	-	Partial	-	✓
Sequenced execution	-	-	✓	✓
Specialized AI agents	-	(12 agents)	-	✓
Shared context	-	(Brain AI)	Partial	✓
Zero setup: value in minutes	-	-	-	✓
Adapts to your stage	-	-	Partial	✓

ChatGPT gives you answers. Sintra gives you helpers. Accelerators give you 3 months. Vora IQ gives you an execution system that grows with your business.

Four Compounding Advantages

Four moat pillars



Fine Tuned Agent Intelligence

12+ months of iteration on 13 agent instruction sets with real founders. Time advantage, not just architecture.



Zero-Activation Value

Viability score + roadmap + AI team in under 8 minutes. Value before effort. Structural retention advantage.

Patent pending



Compounding Business Context

Shared context layer deepens with every interaction. After 30 days, migration is functionally impossible.

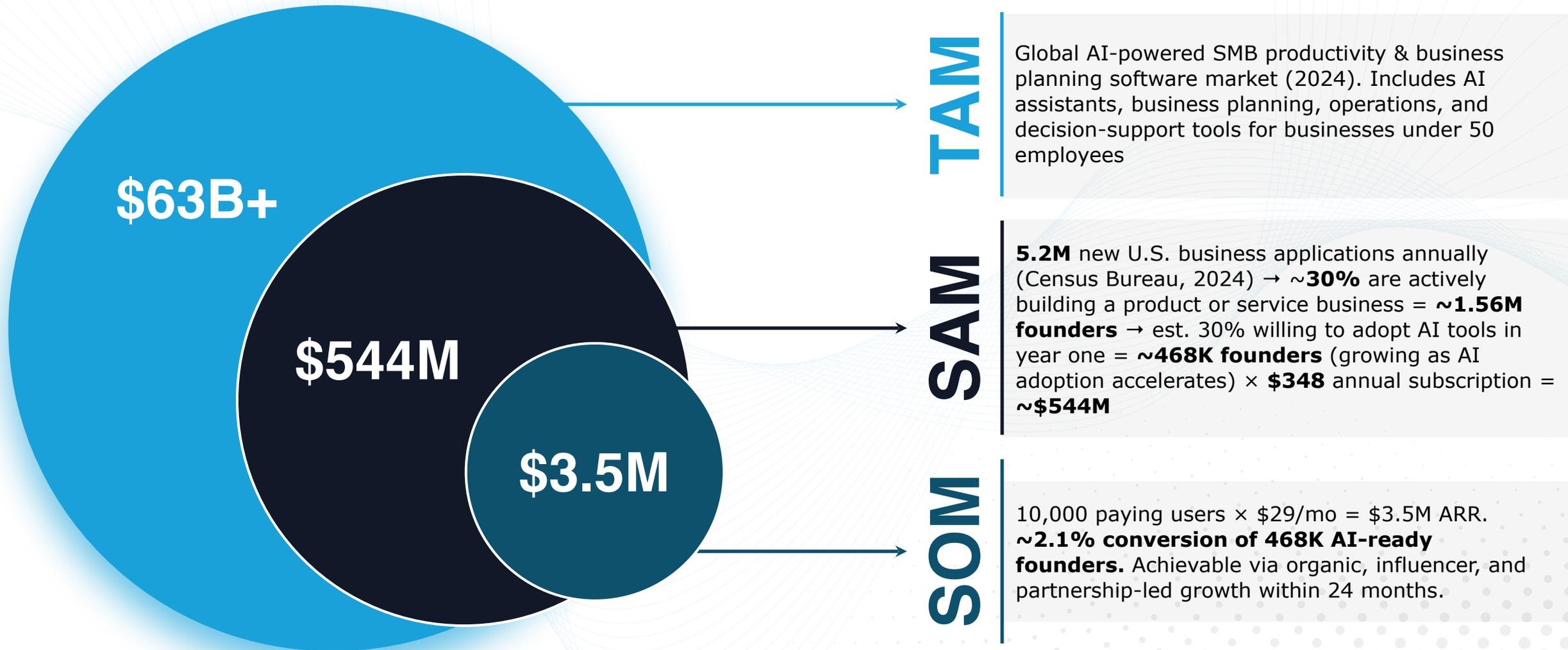


Proprietary Execution Framework

Phase-aware methodology scoped to founder stage. Every recommendation is milestone-aware. General AI can't replicate this.

Patent pending

A Market Created by a Broken System



Every year, millions of new founders enter the market. Startup failure is a recurring, durable market — not a one-time event.

Two Revenue Engines. 94% Gross Margins.

Primary — SaaS Subscription

\$29/month
Monthly

\$180/year
Annual (Save 17%)

\$0.84
AI cost/user/month

94%
Gross Margin

\$348
Annual Revenue per user

\$327
Annual gross profit per User

Journey-Aware Partner Matching (live, pre-revenue)

As founders progress through their roadmap, Vora IQ surfaces the right partners at the right time:

Phase	Partners Surfaced
Validate	Market research tools, survey platforms
Build	AI web builders, development tools, hosting
Launch	Payment processors, marketing tools
Scale	Legal services, accounting, HR platforms

The roadmap becomes a revenue surface. Every milestone is a monetization moment.

Early, But Real Traction



245

Users on the platform



21

Paying customers



\$0

Spent on paid acquisition (100% organic)

Microsoft for Startups partner



At first I thought, why not just use ChatGPT? Then I realized Vora goes far beyond chats — it drives real execution.
 — **Reza Alizadeh, Director Global Partner Solutions, Microsoft**



It's like an MBA in your pocket. It's what they teach in business school but on your iPhone.
 — **Erik Reynolds, Venture-Backed Entrepreneur**

Pipeline / leading indicators

Web platform launched Q1 2026 (iOS shipped in Dec 2025) | **1** accelerator conversation in pipeline | **2** university partnerships in discussion

Three Channels to Scale



Channel 1

Direct-to-Consumer (Now) iOS app live, web launched Q1 2026. Organic growth via content, SEO, and product-led loops.



Channel 2

Accelerators & Incubators (2026) Cohort licensing model. Reduces mentor load, standardizes founder support. Each accelerator = 20–100 users per cohort, 2–4 cohorts/year.



Channel 3

Universities & Workforce Programs (2026–2027) Entrepreneurship curriculum integration. Students learn by building, not theory. Per-seat institutional licensing.

Why This Wins

Each channel compounds. Consumer validates the product. Accelerators provide B2B revenue + credibility. Universities create a generational pipeline of users who learn on Vora IQ.

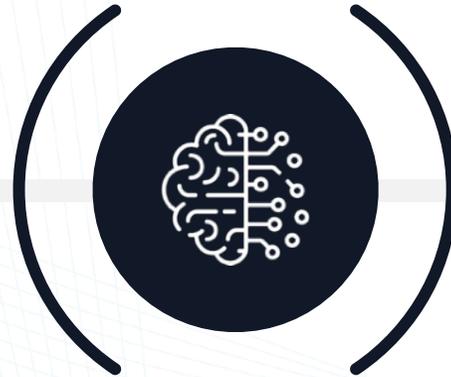
From Execution Partner to Autonomous Business OS

Timeline (12-18 month focus)



Now → Q2 2026

Web + iOS platforms, 13 AI agents, viability scoring, milestone roadmaps, social content (Echo)



Q3-Q4 2026

Agent automation: scheduled workflows, automated business pulse, social publishing. Agents act without prompting.



2027

Business Context Layer: real-time integrations (Stripe, GA4, QuickBooks). Agents recommend from live data, not just input.



Long-term

The default operating system for every new business.

Each phase deepens the context moat. More data → smarter agents → higher switching costs.

Built by Builders



Khalel Dumaz

Founder & CEO

12+ years at Meta, Amazon/Ring, Fanatics. Designed products used by 100M+ users. Rare founder who ships design, code, and AI architecture.



Jeff Leung

Co-Founder & CTO

Scaled backend systems at Amazon. Security-first architecture. Built the infrastructure powering Vora IQ.



Ahmad Azam

Lead Full-Stack AI Engineer

Shipped ML models to production at I2c Inc. Owns the AI pipeline end-to-end.



Otavio Baldan

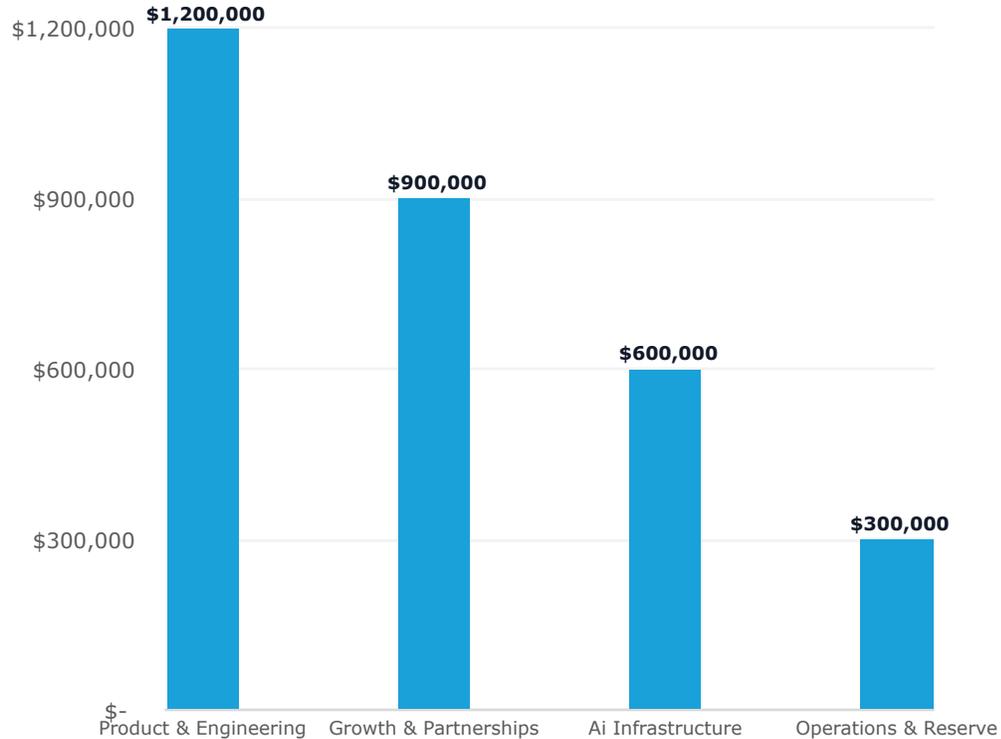
Lead AI Engineer

Built enterprise infrastructure at Amazon. Drives Vora IQ's agent architecture.

15+ years combined at Meta, Amazon, Fanatics. Built products used by hundreds of millions.

\$3M Seed to Reach Product-Market Fit at Scale

Use of Funds



Milestones this capital unlocks

- 1 Web platform live (Q1 2026)
- 2 1,000+ paying users
- 3 3+ accelerator partnerships
- 4 \$350K+ ARR - Position for Series A

We've built the product. Now we need to prove scale.

Let's Build the Future of Entrepreneurship

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